

## August 29, 2013

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*Jeanine Wright* General Counsel Media Temple The Honorable Dianne Feinstein Chairman U.S. Senate Select Committee on Intelligence 211 Hart Senate Office Building US Capitol Building Washington, DC 20510

On July 18th of this year, the Internet Infrastructure Coalition (i2Coalition) joined a broad group of non-profit organizations, trade associations and private businesses in <u>signing a letter</u> to you and other leaders in government calling for greater transparency around national security-related requests.

That transparency has yet to reveal itself, and our industry is paying the price.

According to an article in the <u>Washington Post</u>, non-U.S. companies are cancelling contracts and cutting back their use of American cloud computing services – to the potential tune of \$35 billion lost in revenue for the U.S. cloud computing industry over the next three years. These companies fear the seemingly unrestricted access to electronic data stored on third-party servers that law enforcement and other government agencies in our country have.

As Co-Founder and Chairman of the Internet Infrastructure Coalition (i2Coalition), an organization that supports those who build the nuts and bolts of the Internet, I see this impact across the entire Internet infrastructure industry.

According to Cyberstates, the United States had 5.9 million tech workers in 2012, with over 67,400 net jobs added in the sector between 2011 and 2012. The software services sector itself added 63,900 jobs in 2012, a 3.5 percent increase. In that same year, the tech industry annualized payroll totaled \$558 billion.

In a tough economy, these are real jobs that real Americans need. American tech workers earned an average wage of \$93,800 in 2012, 98 percent more than the average private sector wage of \$47,400.

i2Coalition has repeatedly called for greater transparency and appropriate privacy protection when it comes to our nation's intelligence gathering, and we repeat that call today.

For our industry to continue to compete in a global economy, we need to ensure that U.S. Internet companies have a seat at the table in these conversations. Legislation has been put forth to address these critical needs, with support from Senators Franken, Leahy, Blumenthal, Merkley, Tom Udall, Mark Udall, Wyden, Tester, Markey, Warren, Durbin and Harkin. It is time for their colleagues in the Senate to join them.

Sincerely,

Christian Dawson Co-Founder & Chairman i2Coalition